



**Subrata Mitra Majumdar ( SMM)** has about 33 years of regional and global experience in multiple executive roles in Business management, Profit & Loss Management, Strategy, Operations, Quality, EHS, SCM, New Product Development, Enterprise Operating system deployment, Operational and Business Excellence.

SMM is a BE (Mechanical) from “Indian Institute of Engineering Science and Technology, Calcutta, *Six sigma Master Black Belt (ISI), Lean Black Belt (Kennametal USA), Total Quality Management (AOTS Japan), TPM & EFQM Business excellence (CII).*

He started his career in 1986 and has worked with companies like *Anand Automotive, ABB, Grindwell Norton, TATA Autocomp, Kennametal* and *YG1*. Some of the key positions held in his career are WCM and Quality head in Grindwell Norton Abrasives, Corporate Quality & Operational Excellence head in TATA Autocomp, Asia Pacific Operational Excellence head (for all functions: 20 plants / PUs, Regional offices in 12 countries) in Kennametal, Group VP (4 diverse SBUs) in Birla Precision, Global Mfg Improvement head & Managing Director in YG Cutting Tools India Operations.

SMM Conducting Training since 1997 on various Tools and Techniques of TQM, Lean, Six Sigma, TPM, Constraint Management, Strategic Planning Tools (Balance score card, Hoshin Planning, X Matrix, VMGSOT, QFD etc), Problem Solving Tools, Share of wallet growth, Profitability enhancement and Company Operating system. Conducted training in India, China, Singapore, Thailand, Malaysia, Japan, Korea, Taiwan, Australia, Israel, Germany. Trained more than 3000 people so far in last 20 years, all levels of people – Top, middle, junior management & workmen.

Led, coached, mentored more than 1800 improvement projects that have generated financial benefits (Top and Bottom line) of more than 40 Million USD. Projects led, mentored by him have won national and company global awards many times – NIQR, CII, QCI, Symbiosis Institute, Saint Gobain corporate India, Kennametal Inc.

**Subrata is strong & passionate about:**

- *Strategic Plan & Policy Deployment*
- *Global Best Practices in all functions*
- *Operational Excellence – Lean, Six Sigma, TQM, TPM, Constraint Management.*
- *Business Consulting, Business Transformation, Deployment support.*
- *Help organizations to become supplier and employer of choice*
- *Problem solving*

